Aditya Singh

Personal Email: <u>aditya007@hotmail.com</u> LinkedIn: <u>https://www.linkedin.com/in/aditya-singh-01/</u>

Education

2019 – 2022 **Bachelor's Degree in Commerce (with Honours)** (Minor in Economics)

Delhi College of Arts and Commerce, University of Delhi, India

Cumulative GPA: 8.649/10 (Department Rank 5)

Chartered Financial Analyst Institute, USA Indicative Percentile: ~90th percentile

2018 – 2019 All India Senior School Certificate Examination

Ramjas International School, India

Cumulative Percentage: 92% (3rd position)

(Subjects: Economics, Business Studies, Mathematics, English, Accounting)

Work Experience

Aug'22 – Aug'25 Research Associate, Research division, within KPMG Global COO Office KPMG India, India

Jan – April 2022 Research Intern, Research and Consulting team in Global Knowledge Centre Forvis-Mazars India (f.k.a. Mazars in India), India

Feb – April 2021 Finance Intern, CFO team Vahdam India Pvt. Ltd., India

Research – KPMG¹

- 2025, Islamic Trade Financing (ITF) intersection with sustainable development in OIC-countries (commissioned by International Islamic Trade Finance Corporation):
 Led a multi-faceted research paper to examine the role and potential scale of Islamic Trade Finance for MSME financing, Just Transition, Food Security, Supply Chain Financing, and high-impact sectors that stand to benefit from ITF. Also included was a design for one-of-its-kind ITF governance framework to supervise Shariah-compliant trade financing by OIC members.
- 2024, Generative AI integration framework in Financial Services sector:
 Led a tri-Criterion evaluation of Generative-AI use cases in Financial Services: Integrating impact, feasibility, and Responsible-AI risk across Banking, Insurance, and Asset Management.
- 3. **2024,** Quantitative study of Indonesian submarine cable asset's demand and supply: Led research to quantify the demand and supply of submarine cables by bandwidth (in Tbps) to assess an investment hypothesis for Large Private Equity Fund in Singapore.
- 4. **2024**, Modular construction industry fleet size for covering social housing development in Australia and New Zealand:

Estimated country and state-wise total fleet of modular constructed buildings in Australia and New Zealand for assessing feasibility of modular buildings as a solution to social housing's unmet demand.

5. 2024, Review of India and South Africa bilateral trade landscape and opportunities, Consulate Generale of India, South African office:

Contributed to research for a comprehensive whitepaper report on India and South Africa bilateral trade overview across 13 sectors from the lens of investment opportunities for Government of India.

¹ List is not exhaustive

- 6. **2023**, Role of NBFCs and HFCs in driving sustainable GDP growth in India, (Commissioned by Confederation of Indian Industry (CII): [Link]
 Contributed to the whitepaper report by analysing SME financing gap and role of NBFCs in addressing it, credit appetite of Indian real estate industry, and overall Indian housing market from the eyes of housing finance in India.
- 7. **2022**, Sailing through streamlined supply, Forvis-Mazars India (f.k.a. Mazars in India): [Link] Co-authored whitepaper report on supply chain management in India by researching and writing Chapter 2 "The big picture", Chapter 4 "Bridging supply from the micro angle cases", and Chapter 5 "Streamlining a shock-absorbent network".

Communications

- 1. Wrote the *FinWatch*, the weekly financial regulatory newsletter for **KPMG Southern Africa's Regulatory Centre of Excellence** for 2+ years covering regulatory updates and point-of-views.
- 2. Co-founded and wrote the *ESG Horizon*, a monthly newsletter on developments in ESG for **KPMG Southern Africa** for six months (May 2023 November 2023).
- 3. Published article "Diving Into Debt: How Price Surges Are Impacting UK Students" for **Queen's Radio** in July 2023. [Link]

Co-curriculars – Social Entrepreneurship

Since August 2023 Co-founder and CEO, Mayfair Rugs Global Ltd

- Founded a social enterprise of a premium hand-knotted rugs that connected and propagated the art of weaving by rural artisans. The enterprise pioneered a one-of-its-kind supply chain model by employing and training moderators from weaving communities to lead production thereby eliminating the contractor-based middlemen.
- Led design of 70+ modern designed rugs and established B2B networks with 5+ interior designers and retail stores in UK, US and UAE.

2020 - 2022

Head of Project, Taaleem

- Led a team of 50+ individuals to spearhead a social enterprise that revolutionized refugee education basis a self-sustainable business model, which identified local community-based organisations to upskill and train volunteers based on a story-based pedagogy developed in collaboration with Katha NGO.
- Led a nation-wide gadget drive to collect smart devices and computers and collaborated with UNESCO to provide training to volunteering teachers to continue classes during COVID-19 lockdown.
- Setup a sustainable permit-based enrolment to Taaleem's graduated children into mainstream public education system in collaboration with Central Government.

Awards and recognition

- 1. **"Encore KUDOS award"** for leading the research paper of Islamic Trade Financing intersection with sustainable development in OIC-countries, including overall scoping of the paper, executing without supervision, managing junior analysts and communicating with clients, **2025**.
- 2. "Encore SPOT award" for contributing to research, data collection, manipulation, and Regressions for Platform enterprise valuations, for KPMG Australia'a Platform-as-a-Service provider pre-acquisition commercial due diligence, 2025.
- 1. Received a **Performance Rating of 1 out of 5** in Financial Year (FY) 2024 at KPMG awarded to Top 1% employees, among 400+ employees within Research division, **2024**.
- 2. "Encore Above & Beyond" given to 1 employee per HY within team: Received for building revenue streams and working with CEOs/senior stakeholders independently with little guidance from managers during the FY24, 2024.
- 3. "Encore SPOT award", for independently stabilizing Regulatory CoE engagement and expanding scope of work (revenue generation = ~US\$50k), 2022.
- 4. Achieved a **Department Rank 5** in Commerce Department (for B.Com. (Hons.) degree) at Delhi College of Arts and Commerce, University of Delhi, out of a batch of 180 students, **2022**.

- 5. Achieved **University Rank 1** based on Grade Point in 4 subjects 'Fundamentals of Investments', 'Management Accounting', 'Income Tax Law and Practice', and 'Human Resource Management'.
- 6. Received a Certificate of Merit for securing subject highest marks in in AISSCE CBSE examinations, 2019.
- 7. **Gold Medal** in **National Commerce Olympiad** at district level with large scale participants across various schools in South Delhi district, **2016**.
- 8. **Selected among 70 out of 1100+ students** across India for **JENESYS 2.0** and visited Japan to represent India in the cultural exchange program, **2014**.